Administration (ADMN)

Courses

ADMN 210. Applied Business Statistics. 4 Units.
An introduction to statistical reasoning and application of primary statistical techniques used in solving managerial problems. Covers both descriptive and inferential statistics. Students may not receive credit for more than one of the following courses: PSYC 210 or ADMN 210. Formerly SCM 210.

ADMN 501. Honors Research Methods. 4 Units.
The course introduces the fundamentals of scientific inquiry in business and public administration, and provides the theoretical and practical base for an honors research project. It covers the fundamentals of research proposal, literature review, conceptualization and operationalization, logic of sampling, and qualitative and quantitative methods applicable to business and public administration disciplines.

ADMN 502. Practical Honors Research. 4 Units.
The course provides the students with the opportunity to work intensively on an honors research project of extended duration and depth of analysis. This course introduces the students to conducting business and public administration research on a more advanced level. Under the supervision of a faculty member, students will carry out the research plan developed in ADMN 501, gather and analyze data, present and defend research findings, and develop a research manuscript. Prerequisite ADMN 501.

ADMN 575. Internship. 4 Units.
Prerequisites: senior standing preferred; consent of instructor and the department's internship coordinator
Supervised work and study in private or public organizations. May be repeated once for credit. A total of two College of Business and Public Administration 575 courses may be applied toward graduation. Graded credit/no credit.

ADMN 580A. Doing Business Internationally: Asia. 2 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course. Formerly a topic under ADMN 590.

ADMN 580B. Doing Business Internationally: Asia. 4 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course. Formerly a topic under ADMN 590.

ADMN 580C. Doing Business Internationally: India. 2 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course. Formerly a topic under ADMN 590.

ADMN 580D. Doing Business Internationally: India. 4 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course. Formerly a topic under ADMN 590.

ADMN 580E. Doing Business Internationally: Europe. 2 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course. Formerly a topic under ADMN 590.

ADMN 580F. Doing Business Internationally: Europe. 4 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course. Formerly a topic under ADMN 590.

ADMN 580G. Doing Business Internationally: Africa. 2 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course.

ADMN 580H. Doing Business Internationally: Africa. 4 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course.

ADMN 580I. Doing Business Internationally: Latin America. 2 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course.

ADMN 580J. Doing Business Internationally: Latin America. 4 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course.
ADMN 580K. Doing Business Internationally: Middle East. 2 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course.

ADMN 580L. Doing Business Internationally: Middle East. 4 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course.

ADMN 580M. Doing Business Internationally: Korea. 2 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course.

ADMN 580N. Doing Business Internationally: Korea. 4 Units.
Introduction to and comparison of the distinctive characteristics of the business environment, business operations, financial institutions, regulations, and culture of different regions of the world. Includes study abroad as the conclusion of the course.

ADMN 590B. Seminar in Administration. 2 Units.
Intensive study of some phase of administration to be developed by instructor. May be repeated for credit as topics change.

ADMN 590C. Seminar in Administration. 3 Units.
Intensive study of some phase of administration to be developed by instructor. May be repeated for credit as topics change.

ADMN 590D. Seminar in Administration. 4 Units.
Intensive study of some phase of administration to be developed by instructor. May be repeated for credit as topics change.

ADMN 598. Honors Reflective Essay. 0 Units.
Prerequisites: completion of all Honors Program requirements, submission of a reflective essay based on CBPA Honors Program guidelines. Graded Credit/No Credit.

ADMN 601. Data-Driven Decision Making. 4 Units.
Advanced problem-solving qualitative and quantitative techniques to find, frame, and solve difficult issues.

ADMN 602. Advanced Managerial Communications. 4 Units.
Introduces students to the principles of communication strategy and persuasion, with a focus on written and oral presentation assignments to increase student proficiency in managerial communication. Satisfies the graduate writing requirement.

ADMN 604. Managing Cost, Operations, and Financial Reporting. 4 Units.
The main focus of this course is the analysis of the basic financial statements, historical/replace cost accounting, financial and business environments of the firm, the time value of money and financial analysis, planning and control. The course also covers the identification, understanding, and analyses of the fundamental business problems and policies that have financial implications. The course will serve as a prerequisite for ACCT 606 and FIN 602.

ADMN 605. Product Development and Distribution. 4 Units.
Integrative course that acquaints students with the methods of planning, organizing, and controlling for the creation and distribution of goods and services. Topics include: sales forecasting techniques, product planning and pricing, sales and product budgeting, linear programming, transportation and assignment models, inventory planning and control, value chain analysis, materials requirements planning, aggregate capacity planning and scheduling, waiting lines, pricing and promotion strategies, statistical quality control and maintenance, and distribution strategy.

ADMN 675. Internship. 4 Units.
Prerequisites: consent of instructor and department's internship coordinator.
Supervised work and study in private or public organizations. May be repeated once for credit. A total of two College of Business and Public Administration 675 courses may be applied toward graduation. Graded credit/no credit.

ADMN 690B. Advanced Topics in Administration. 2 Units.
Intensive study of some advanced phase of administration to be developed by instructor. May be repeated for credit as topics change.

ADMN 690C. Advanced Topics in Administration. 3 Units.
Intensive study of some advanced phase of administration to be developed by instructor. May be repeated for credit as topics change.

ADMN 690D. Advanced Topics in Administration. 4 Units.
Intensive study of some advanced phase of administration to be developed by instructor. May be repeated for credit as topics change.

ADMN 691. Culminating Business Analyst Project. 4 Units.
Capstone course develops the future manager's business analysis skills, integrating knowledge from the MBA Foundation and Essentials courses. Students will develop a comprehensive, written assessment that addresses a real, substantive business problem.

ADMN 695A. Directed Graduate Studies. 1 Unit.
Graduate-level independent study for students in Interdisciplinary Master of Arts programs; to be conducted under direct supervision of a faculty member from the students committee and, if an interdisciplinary studies major, with approval of the committee on graduate education and consent of the Dean of Graduate Studies.
ADMN 695B. Directed Graduate Studies. 2 Units.
Graduate-level independent study for students in Interdisciplinary Master of Arts programs; to be conducted under direct supervision of a faculty member from the students committee and, if an interdisciplinary studies major, with approval of the committee on graduate education and consent of the Dean of Graduate Studies.

ADMN 695C. Directed Graduate Studies. 3 Units.
Graduate-level independent study for students in Interdisciplinary Master of Arts programs; to be conducted under direct supervision of a faculty member from the students committee and, if an interdisciplinary studies major, with approval of the committee on graduate education and consent of the Dean of Graduate Studies.

ADMN 695D. Directed Graduate Studies. 4 Units.
Graduate-level independent study for students in Interdisciplinary Master of Arts programs; to be conducted under direct supervision of a faculty member from the students committee and, if an interdisciplinary studies major, with approval of the committee on graduate education and consent of the Dean of Graduate Studies.

ADMN 695E. Directed Graduate Studies. 5 Units.
Graduate-level independent study for students in Interdisciplinary Master of Arts programs; to be conducted under direct supervision of a faculty member from the students committee and, if an interdisciplinary studies major, with approval of the committee on graduate education and consent of the Dean of Graduate Studies.

ADMN 698A. Continuous Enrollment for Graduate Candidacy Standing. 1 Unit.
Prerequisites: advancement to candidacy and approval of program graduate coordinator or, if an interdisciplinary studies major, consent of the Dean of Graduate Studies
Independent study leading to completion of requirements (other than course work) for the master's degree. To retain classified standing in the master's program, a student must enroll in 698 each quarter until the project or thesis is accepted or the comprehensive examination passed. Students who enroll in 698 through the university have full use of all university facilities. See Culminating Experience: Exam, Thesis, or Project in Graduate Degree and Program Requirements section of the Bulletin of Courses. 698 is a variable unit course, see fee schedule in the Financial Information section of the Bulletin of Courses. Earned units are not degree-applicable nor will they qualify for financial aid.

ADMN 698B. Continuous Enrollment for Graduate Candidacy Standing. 2 Units.
Prerequisites: advancement to candidacy and approval of program graduate coordinator or, if an interdisciplinary studies major, consent of the Dean of Graduate Studies
Independent study leading to completion of requirements (other than course work) for the master's degree. To retain classified standing in the master's program, a student must enroll in 698 each quarter until the project or thesis is accepted or the comprehensive examination passed. Students who enroll in 698 through the university have full use of all university facilities. See Culminating Experience: Exam, Thesis, or Project in Graduate Degree and Program Requirements section of the Bulletin of Courses. 698 is a variable unit course, see fee schedule in the Financial Information section of the Bulletin of Courses. Earned units are not degree-applicable nor will they qualify for financial aid.

ADMN 698C. Continuous Enrollment for Graduate Candidacy Standing. 3 Units.
Prerequisites: advancement to candidacy and approval of program graduate coordinator or, if an interdisciplinary studies major, consent of the Dean of Graduate Studies
Independent study leading to completion of requirements (other than course work) for the master's degree. To retain classified standing in the master's program, a student must enroll in 698 each quarter until the project or thesis is accepted or the comprehensive examination passed. Students who enroll in 698 through the university have full use of all university facilities. See Culminating Experience: Exam, Thesis, or Project in Graduate Degree and Program Requirements section of the Bulletin of Courses. 698 is a variable unit course, see fee schedule in the Financial Information section of the Bulletin of Courses. Earned units are not degree-applicable nor will they qualify for financial aid.

ADMN 698D. Continuous Enrollment for Graduate Candidacy Standing. 4 Units.
Prerequisites: advancement to candidacy and approval of program graduate coordinator or, if an interdisciplinary studies major, consent of the Dean of Graduate Studies
Independent study leading to completion of requirements (other than course work) for the master's degree. To retain classified standing in the master's program, a student must enroll in 698 each quarter until the project or thesis is accepted or the comprehensive examination passed. Students who enroll in 698 through the university have full use of all university facilities. See Culminating Experience: Exam, Thesis, or Project in Graduate Degree and Program Requirements section of the Bulletin of Courses. 698 is a variable unit course, see fee schedule in the Financial Information section of the Bulletin of Courses. Earned units are not degree-applicable nor will they qualify for financial aid.
ADMN 698E. Continuous Enrollment for Graduate Candidacy Standing. 5 Units.
Prerequisites: advancement to candidacy and approval of program graduate coordinator or, if an interdisciplinary studies major, consent of the Dean of Graduate Studies.
Independent study leading to completion of requirements (other than course work) for the master's degree. To retain classified standing in the master's program, a student must enroll in 698 each quarter until the project or thesis is accepted or the comprehensive examination passed. Students who enroll in 698 through the university have full use of all university facilities. See Culminating Experience: Exam, Thesis, or Project in Graduate Degree and Program Requirements section of the Bulletin of Courses. 698 is a variable unit course, see fee schedule in the Financial Information section of the Bulletin of Courses. Earned units are not degree-applicable nor will they qualify for financial aid.

ADMN 698F. Continuous Enrollment for Graduate Candidacy Standing. 6 Units.
Prerequisites: advancement to candidacy and approval of program graduate coordinator or, if an interdisciplinary studies major, consent of the Dean of Graduate Studies.
Independent study leading to completion of requirements (other than course work) for the master's degree. To retain classified standing in the master's program, a student must enroll in 698 each quarter until the project or thesis is accepted or the comprehensive examination passed. Students who enroll in 698 through the university have full use of all university facilities. See Culminating Experience: Exam, Thesis, or Project in Graduate Degree and Program Requirements section of the Bulletin of Courses. 698 is a variable unit course, see fee schedule in the Financial Information section of the Bulletin of Courses. Earned units are not degree-applicable nor will they qualify for financial aid.

ADMN 698Z. Continuous Enrollment for Graduate Candidacy Standing. 0 Units.
Prerequisites: advancement to candidacy and approval of program graduate coordinator or, if an interdisciplinary studies major, consent of the Dean of Graduate Studies.
Independent study leading to completion of requirements (other than course work) for the master's degree. To retain classified standing in the master's program, a student must enroll in 698 each quarter until the project or thesis is accepted or the comprehensive examination passed. Students who enroll in 698 through the university have full use of all university facilities. See Culminating Experience: Exam, Thesis, or Project in Graduate Degree and Program Requirements section of the Bulletin of Courses. 698 is a variable unit course, see fee schedule in the Financial Information section of the Bulletin of Courses. Earned units are not degree-applicable nor will they qualify for financial aid.

ADMN 995. MBA Portfolio. 0 Units.
Prerequisites: completion of 32 units in the program
Preparation and submission of a portfolio containing assignments representing successful work in the MBA program, accompanied by a reflective essay showing how the portfolio demonstrates the accomplishment of the goals of the program. Graded credit/no credit.

ADMN 998. Comprehensive Project. 0 Units.
In consultation with a faculty advisor, completion and defense of a written project based on his or her concentration before a committee of graduate faculty. Open only to students who have been advanced to candidacy and with the approval of the college graduate director.

ADMN 999. Comprehensive Examination. 0 Units.
Prerequisites: advancement to candidacy, approval of department, completion of course work in the masters program and in good academic standing. May be taken any fall, winter or spring term after advancement to candidacy.
An assessment of the students ability to integrate the knowledge of the area, show critical and independent thinking and demonstrate mastery of the subject matter in the concentration.